

:: Wells Fargo Auto Finance

Wells, Fargo & Co. was founded in 1852 by Henry Wells and William Fargo to serve the burgeoning gold rush occurring in the West. After opening for business in the port of San Francisco, Wells Fargo's agents also started offices in other new cities and mining camps. Throughout the boom and bust economy of the 1850s, the new company offered banking (buying gold and selling paper bank drafts as good as gold) - and express (rapid delivery of the gold and anything else valuable), while earning a reputation of rapid and responsible service.

Today, Wells Fargo is represented by three different business segments: Retail Banking, Wholesale Banking and Consumer Finance. Wells Fargo Auto Finance, part of the consumer finance division, is a leading nationwide automotive financier with a combined portfolio of loans and leases totaling nearly \$14 billion in assets. Its Chester division encompasses a 90-acre 110,000 square foot site along the Delaware River at the Wharf at Rivertown. They offer products that are distributed indirectly to consumers through relationships with over 20,000 dealers across the United States and Canada and directly to consumers in more than 1,000 Wells Fargo Financial stores.

Wells Fargo Auto Finance at a glance:

- >> 900 employees
- >> Located in the newly renovated Wharf at Rivertown
- >> The 2nd largest indirect auto lending and leasing business among non-captive finance companies in the United States and the largest non-captive, nonprime lender in Canada.
- >> The only automobile lender that offers customers a full spectrum of options from prime to nonprime loans and a competitive leasing program
- >> In 2005, employees logged over 900 volunteer hours in the City of Chester

>> www.wellsfargo.com/auto

